



UAE INSURANCE INDUSTRY PERFORMANCE FOR LISTED COMPANIES

FOR THE FIRST NINE MONTHS ENDED SEPTEMBER 2022



**OUR PRIVILEGED
RESEARCH PARTNERS**

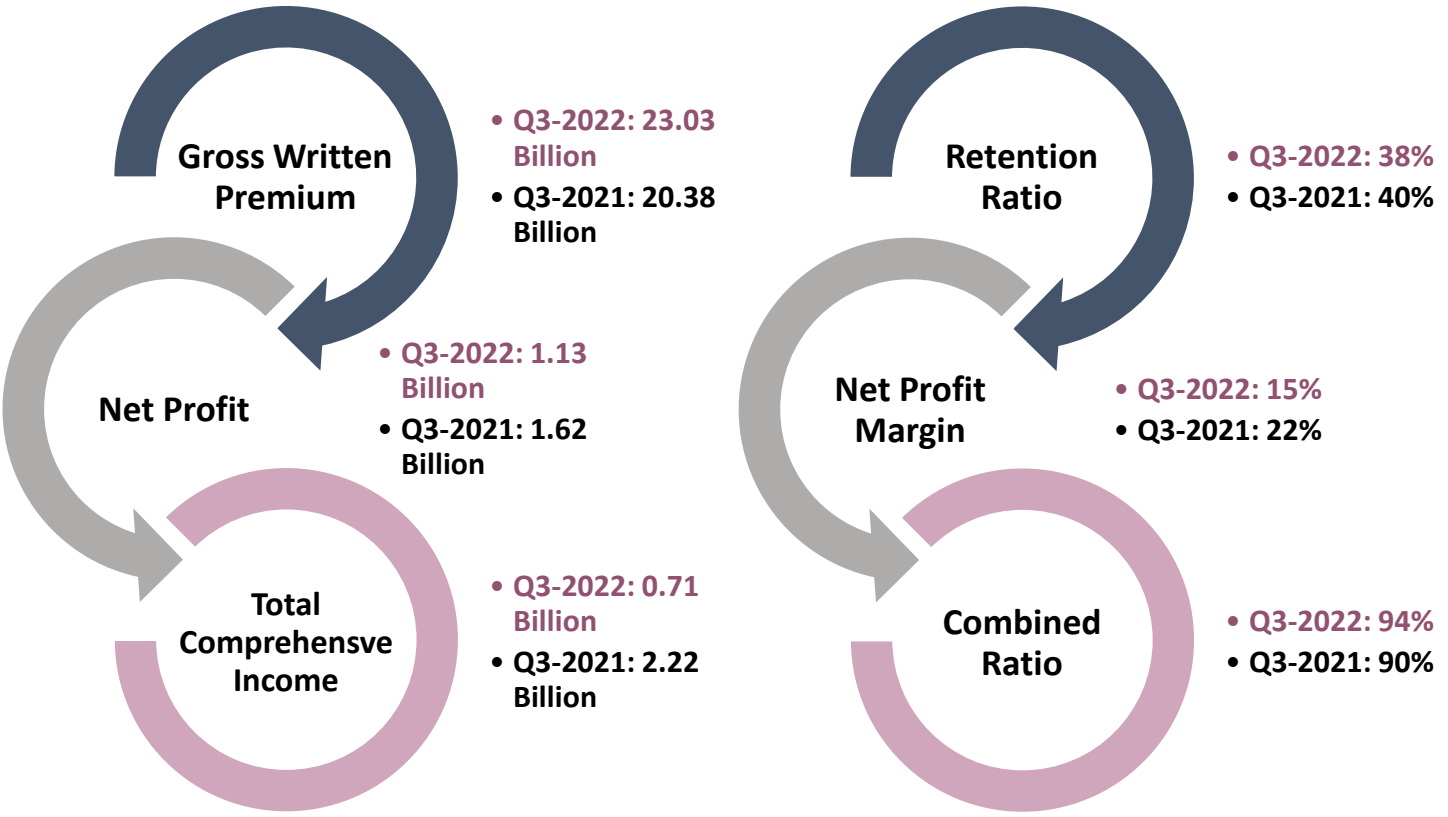




TABLE OF CONTENTS

Industry Highlights	3
Market Summary & High Level Performance Indicators	4
Market Trend	5
Market Summary	6
Analysis by Companies	
Categorization	7
Gross Written	
Premium	8
Net Earned Premium	10
Net Profit	11
Total Comprehensive Income	12
Ranking by GWP & Net Profit	13
Analysis of Performance Ratios for Listed Companies	14
Retention Ratio	15
Net Profit Margin	16
Loss Ratio	17
Expense Ratio	18
Combined Ratio	19
Limitations & Disclaimer	21
List of Companies Included in our Analysis	22
General Guidelines	23
About Us	24

INDUSTRY HIGHLIGHTS

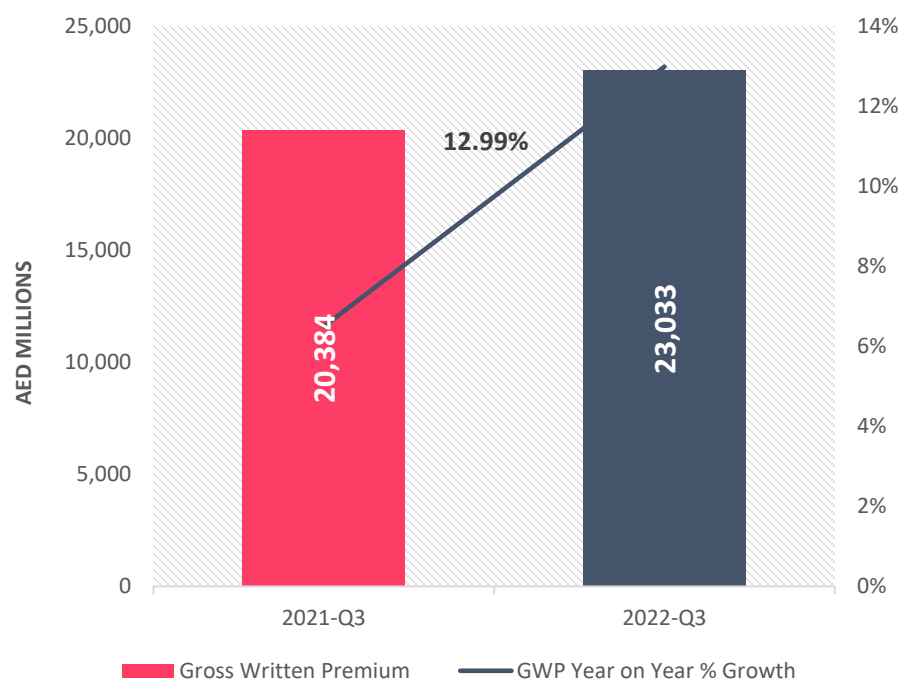




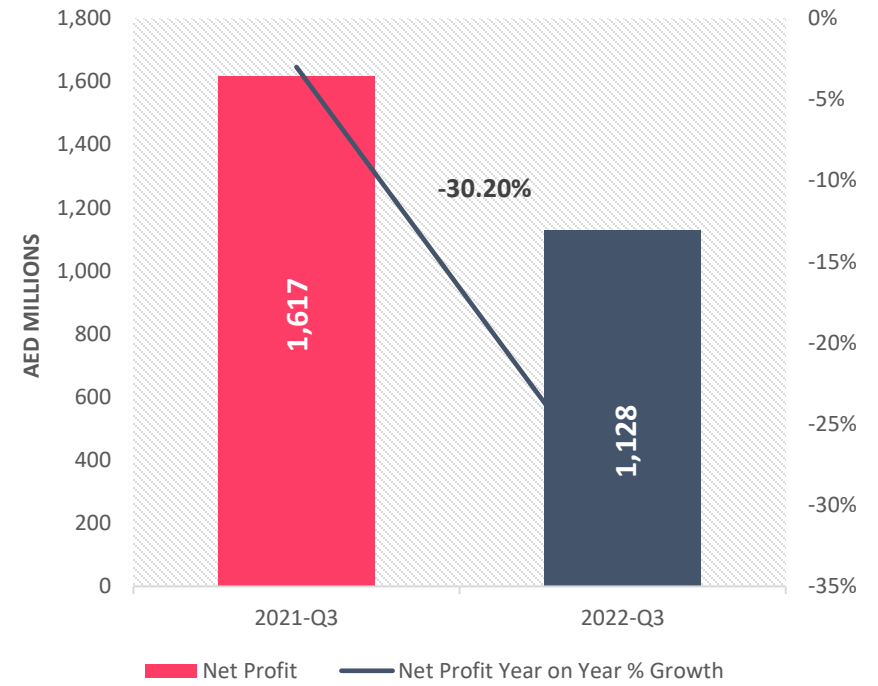
MARKET SUMMARY & HIGH-LEVEL PERFORMANCE INDICATORS

MARKET TREND

GROSS WRITTEN PREMIUM MOVEMENT

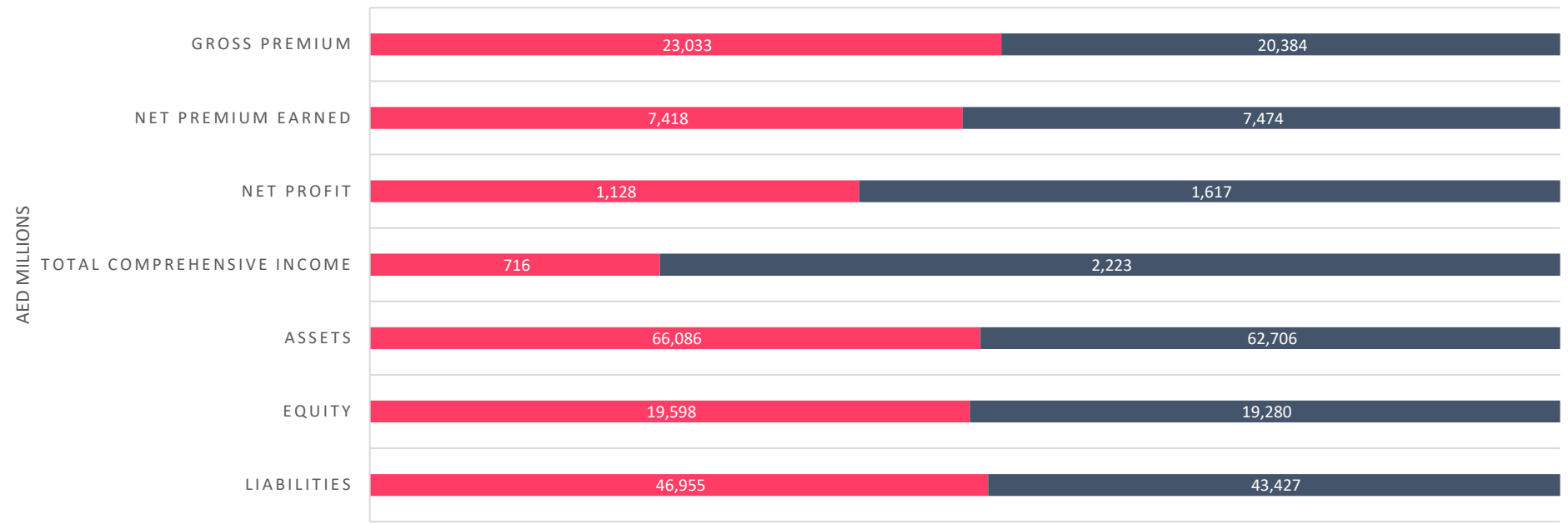


NET PROFIT MOVEMENT

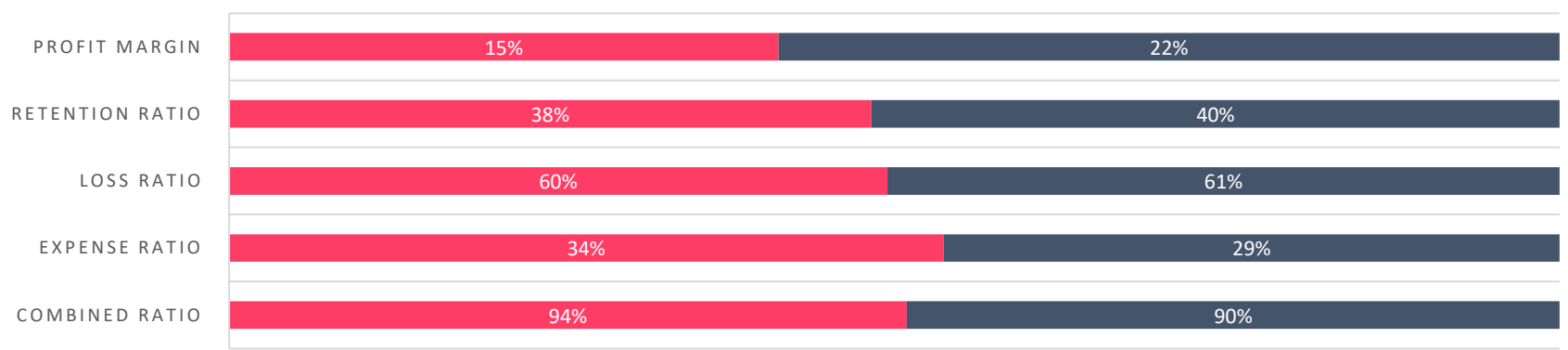


- The total gross written premium for UAE Insurance Industry Listed Companies stood at **AED 23.03 Billion** for Q3-2022 as compared to **AED 20.38 Billion** for Q3-2021. This depicts a top line growth of **12.99%** mainly driven by Orient, ADNIC and OIC which grew by **27%** for the respective period on overall basis.
- On the other hand, the net profit for the listed UAE insurance companies amounted to around **AED 1,128 Million** in Q3-2022, observing a decline of **30.20%** from **AED 1,616 Million** in Q3-2021. The decline is attributed to fall in net profits of 20 listed Companies (excluding WATANIA). The largest increase is attained by OIC of **AED 25.06 Million**.

MARKET SUMMARY



■ Q3-2022 ■ Q3-2021

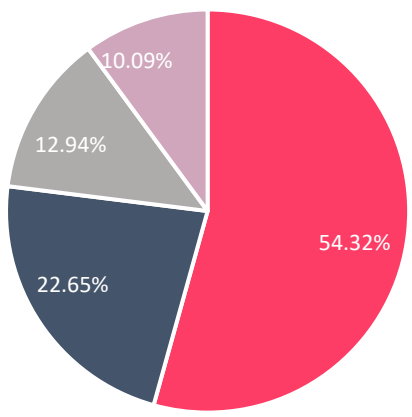


■ Q3-2022 ■ Q3-2021

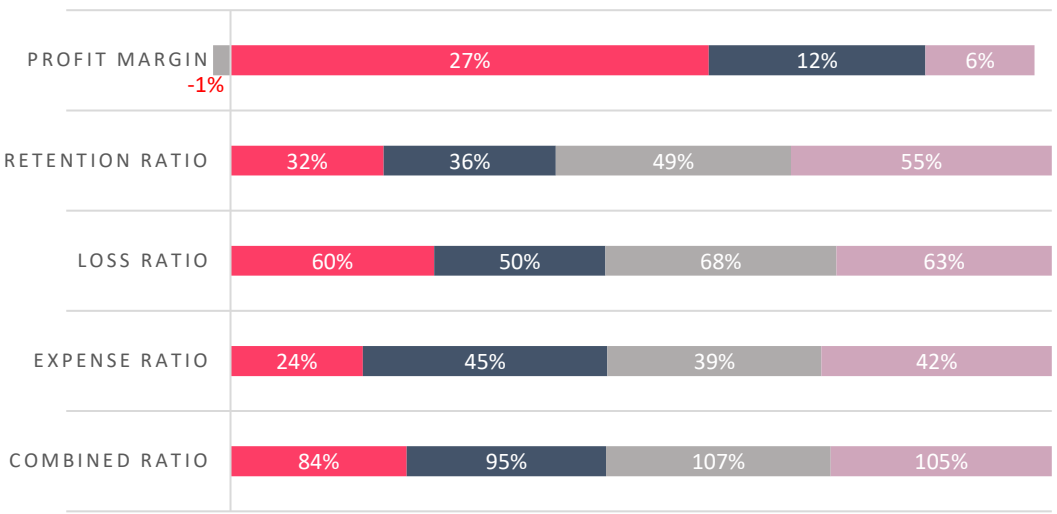


ANALYSIS BY COMPANIES CATEGORIZATION

GROSS WRITTEN PREMIUM

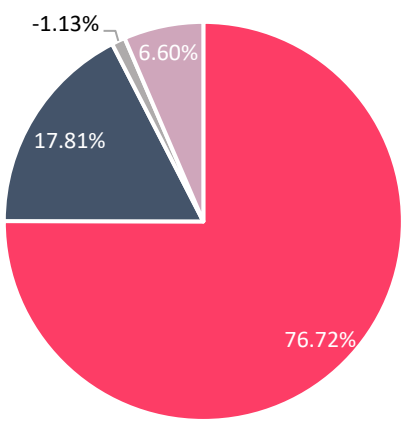


■ Tier 1 ■ Tier 2 ■ Tier 3 ■ Tier 4



■ Tier 1 ■ Tier 2 ■ Tier 3 ■ Tier 4

NET PROFIT



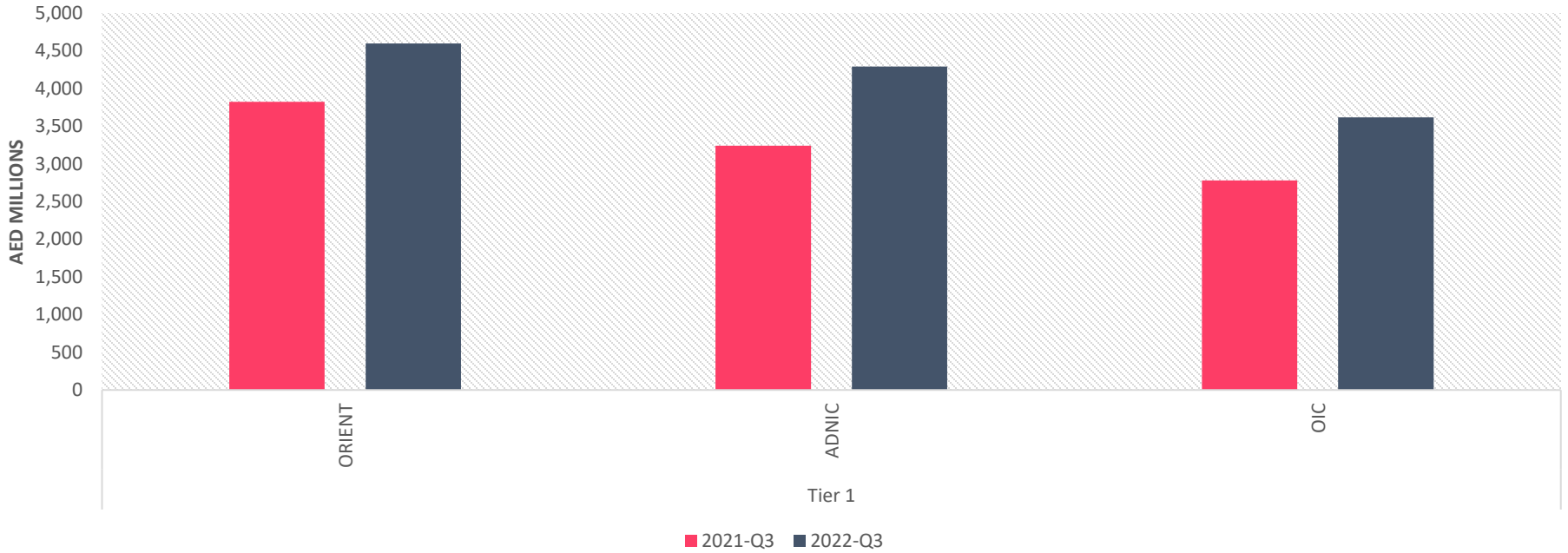
■ Tier 1 ■ Tier 2 ■ Tier 3 ■ Tier 4

COMPANY CATEGORIZATION BASED ON GWP	
0 - 400 Mn	Tier 4
400 Mn - 800Mn	Tier 3
800 Mn – 3 Bn	Tier 2
3 Bn - Above	Tier 1

*The ranges have been pro-rated for nine months for the purpose of this report

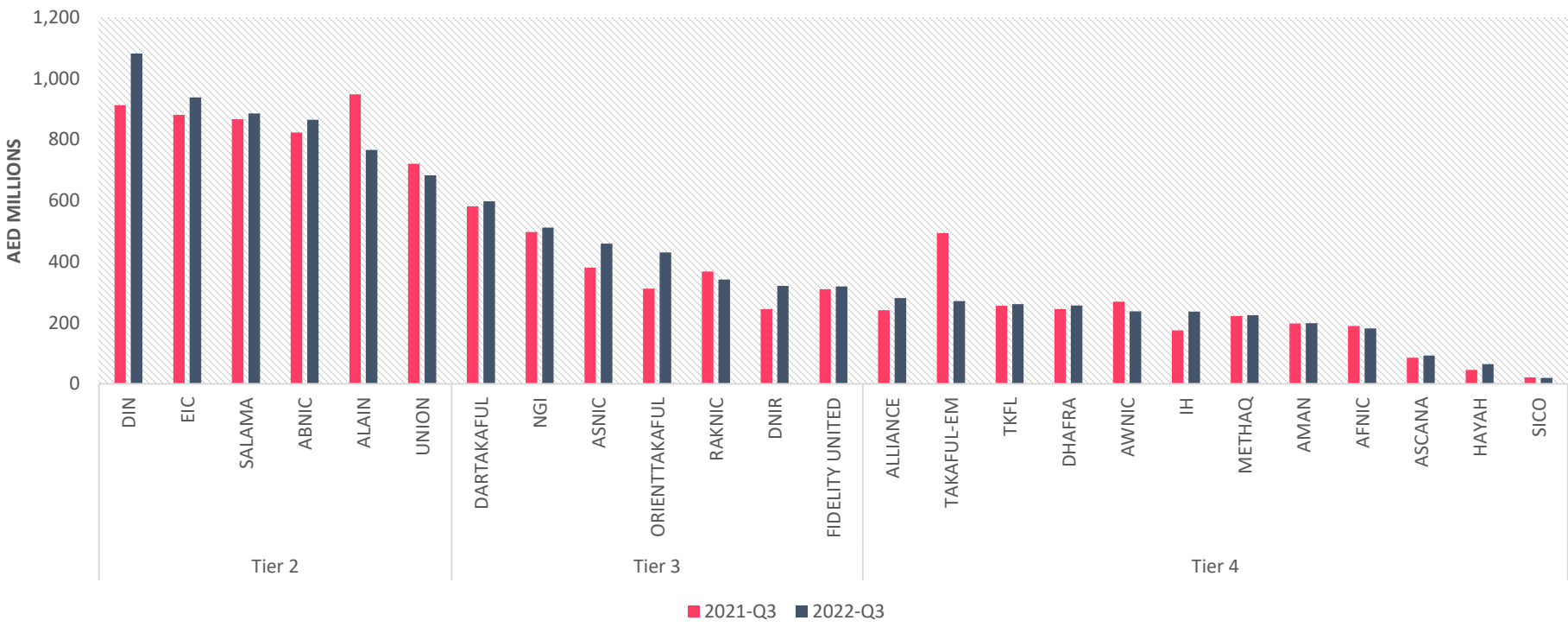


GROSS WRITTEN PREMIUM (top three companies)



- The Gross Written Premium in Q3-2022 amounted to **AED 12.51 Billion** for the for top three companies in the UAE as compared to **AED 9.85 Billion** for Q3-2021, depicting a growth of **27.01%**.
- Moreover, the market share in terms of GWP of these companies have increased from **48%** in Q3-2021 to **54%** in Q3-2022.

GROSS WRITTEN PREMIUM (remaining companies)

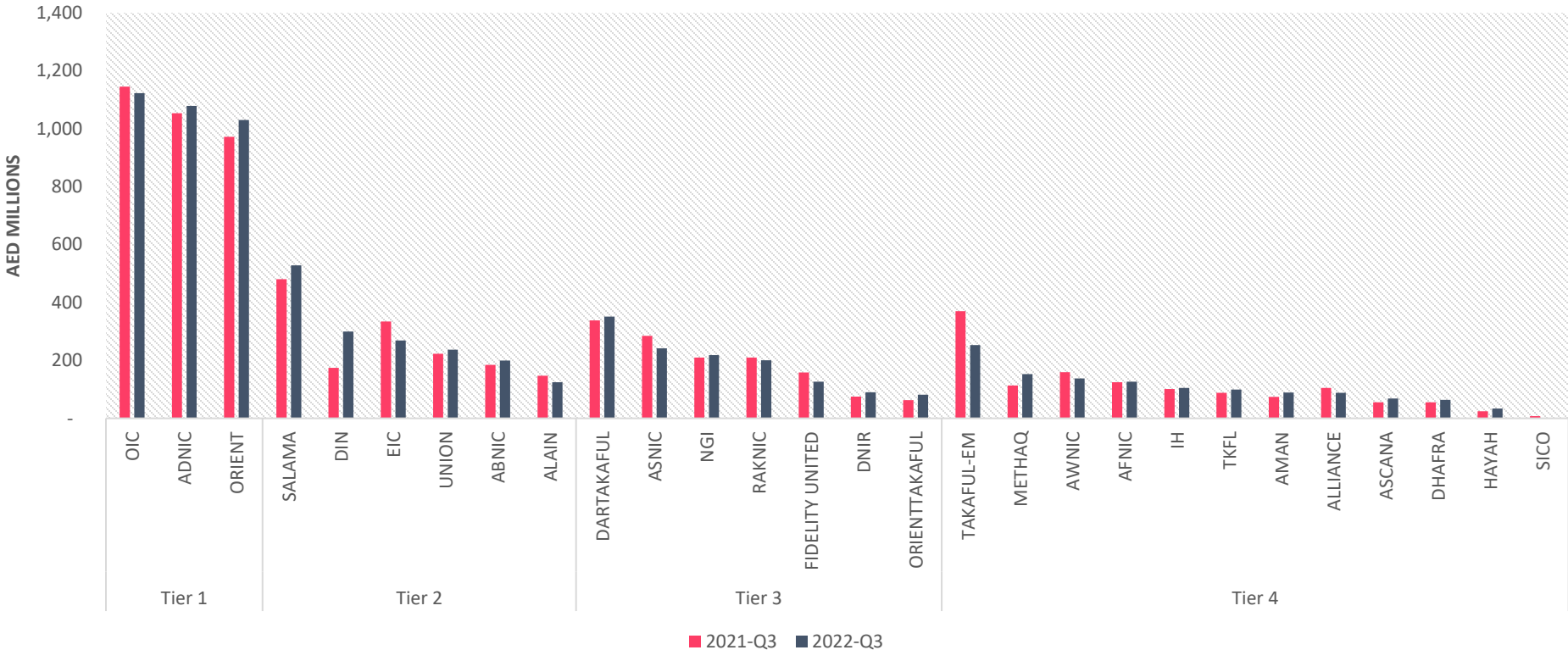


- The Gross Written Premium for Q3-2022 amounted to **AED 23.03 Billion** for all the listed companies in the UAE as compared to **AED 20.38 Billion** for Q3-2021, depicting a growth of **12.99%**.

TOP 3	BOTTOM 3
ORIENT - 4.6 BN	ASCANA - 92.4 MN
ADNIC - 4.3 BN	HAYAH - 64.3 MN
OIC - 3.6 BN	SICO - 18.9 MN

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.

NET EARNED PREMIUM



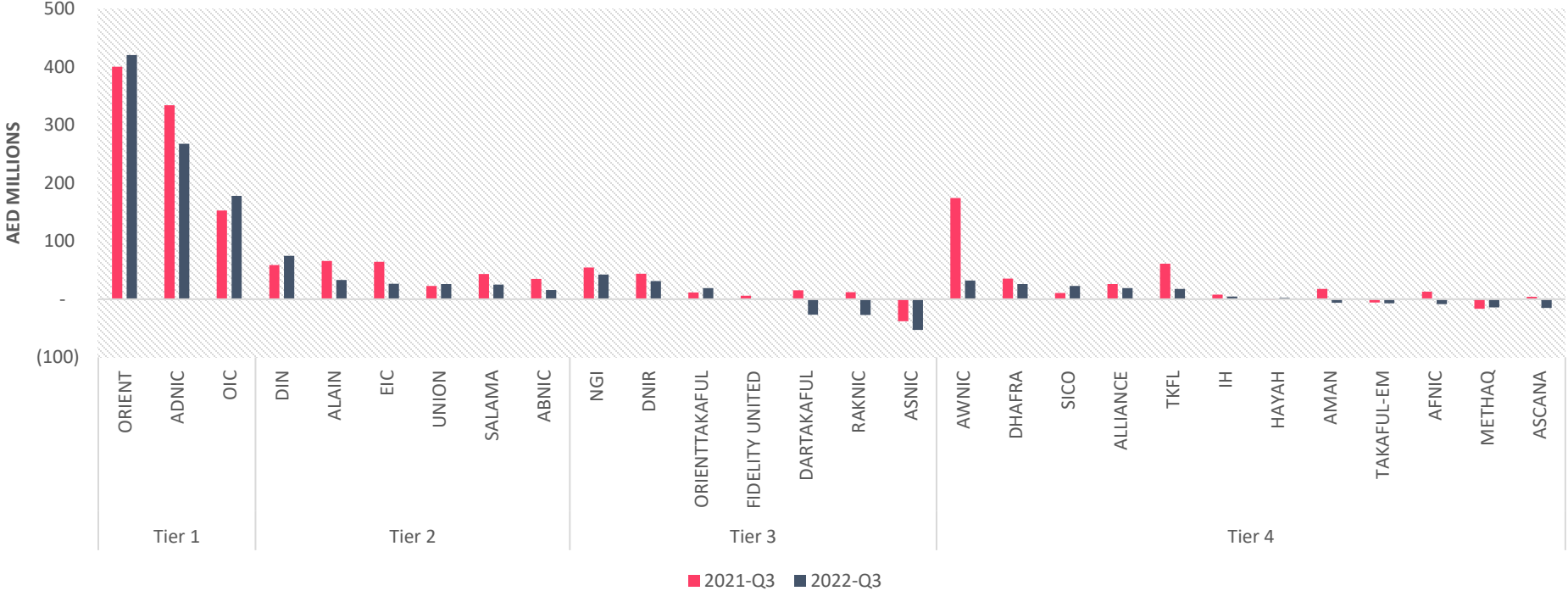
- The Net Earned Premium for Q3-2022 amounts to about **AED 7.42 Billion**, i.e. **AED 56.1 Million** less than that of Q3-2021 which stood at **AED 7.47 Billion** (0.75% decline).

TOP 3	BOTTOM 3
OIC - 1.12 BN	DHAFRA - 63.8 MN
ADNIC - 1.08 BN	HAYAH - 33.6 MN
ORIENT - 1.03 BN	SICO - 0.4 MN

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.



NET PROFIT



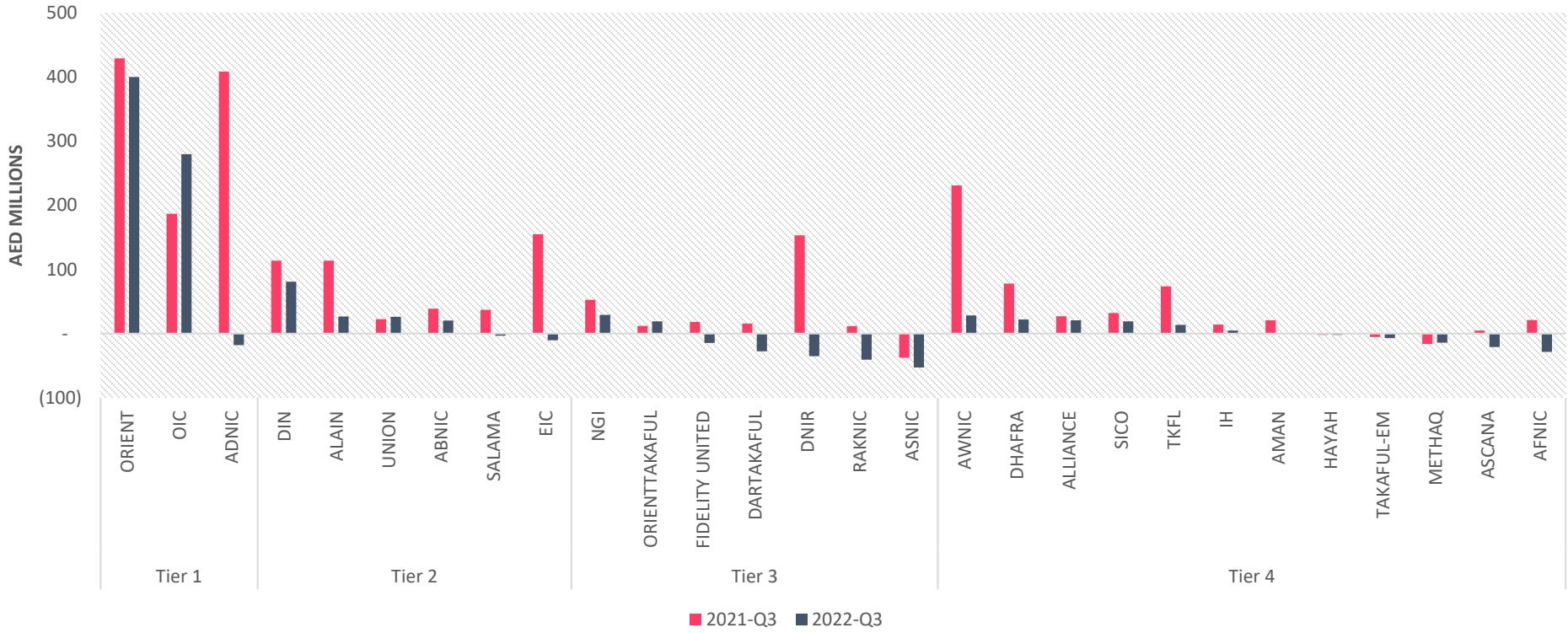
- The Net Profit for Q3-2022 amounted to **AED 1.13 Billion** for the listed companies in the UAE as compared to **AED 1.62 Billion** for Q3-2021, depicting a decline of **30.20%**.
- The Net Profit for the largest three companies has declined by **2%** primarily because of ADNIC's decline of **20%** in its Net Profit.
- The largest decline is observed by Awnic of **AED 141.6 Million** and ADNIC of **AED 66.1 Million**.

TOP 3	BOTTOM 3
ORIENT - 420.2 MN	DARTAKAFUL - (26.8) MN
ADNIC - 267.6 MN	RAKNIC - (26.9) MN
OIC - 177.9 MN	ASNIC - (52.6) MN

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.



TOTAL COMPREHENSIVE INCOME



- The Total Comprehensive Income for Q3-2022 amounted to about **AED 0.72 Billion** for the listed companies in the UAE as compared to **AED 2.22 Billion** for Q3-2021, depicting an enormous decline of **67.80%**.
- The major decline is observed by **ADNIC of AED 426.3 Million** followed by **AWNIC of AED 202.6 Million**.

TOP 3	BOTTOM 3
ORIENT - 400.0 MN	DNIR - (35.4) MN
OIC - 279.8 MN	RAKNIC - (40.6) MN
DIN - 80.9 MN	ASNIC - (52.7) MN

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.

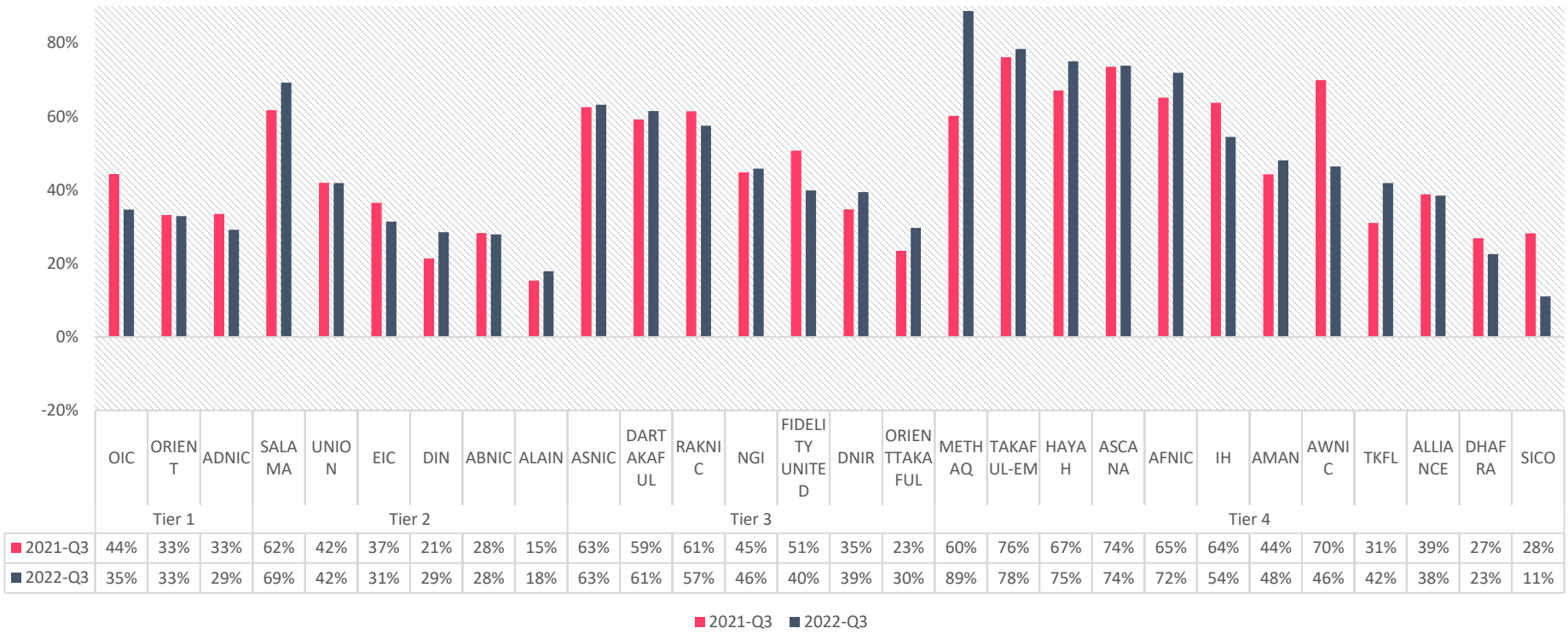
RANKING BY GWP & NET PROFIT

COMPANY	RANK - GWP			GWP (AED MN)		% change	RANK - NET PROFIT			NET PROFIT (AED MN)		% change
	Q3-2022	Q3-2021		Q3-2022	Q3-2021		Q3-2022	Q3-2021		Q3-2022	Q3-2021	
ORIENT	1	1	▬	4,599	3,825	20%	1	1	▬	420	400	5%
ADNIC	2	2	▬	4,293	3,242	32%	2	2	▬	268	334	-20%
OIC	3	3	▬	3,619	2,783	30%	3	4	▲	178	153	16%
DIN	4	5	▲	1,082	913	19%	4	8	▲	75	59	27%
EIC	5	6	▲	938	881	6%	9	6	▼	26	64	-59%
SALAMA	6	7	▲	886	866	2%	12	11	▼	25	43	-42%
ABNIC	7	8	▲	864	823	5%	17	13	▼	16	35	-55%
ALAIN	8	4	▼	766	948	-19%	6	5	▼	33	66	-50%
UNION	9	9	▬	682	721	-5%	11	15	▲	26	23	13%
DARTAKAFUL	10	10	▬	598	581	3%	26	17	▼	(27)	16	-273%
NGI	11	11	▬	511	497	3%	5	9	▲	42	55	-23%
ASNIC	12	13	▲	459	380	21%	28	28	▬	(53)	(38)	40%
ORIENTTAKAFUL	13	15	▲	430	311	38%	15	20	▲	19	12	62%
RAKNIC	14	14	▬	342	368	-7%	27	19	▼	(27)	12	-324%
DNIR	15	20	▲	321	244	31%	8	10	▲	31	44	-29%
FIDELITY UNITED	16	16	▬	319	310	3%	20	23	▲	1	6	-78%
ALLIANCE	17	21	▲	281	241	16%	14	14	▬	19	26	-27%
TAKAFUL-EM	18	12	▼	271	493	-45%	22	26	▲	(7)	(6)	20%
TKFL	19	18	▼	261	255	2%	16	7	▼	18	61	-71%
DHAFRA	20	19	▼	256	245	5%	10	12	▲	26	35	-26%
AWNIC	21	17	▼	238	269	-12%	7	3	▼	32	174	-81%
IH	22	25	▲	236	175	35%	18	22	▲	5	8	-40%
METHAQ	23	22	▼	225	222	2%	24	27	▲	(14)	(16)	-14%
AMAN	24	23	▼	199	198	0%	21	16	▼	(6)	18	-136%
AFNIC	25	24	▼	182	189	-4%	23	18	▼	(8)	13	-165%
ASCANA	26	26	▬	92	86	8%	25	24	▼	(15)	4	-444%
HAYAH	27	27	▬	64	46	40%	19	25	▲	2	(1)	-291%
SICO	28	28	▬	19	21	-8%	13	21	▲	23	11	119%
GRAND TOTAL				23,033	20,134	14%				1,128	1,609	-30%

A nighttime photograph of a city skyline, likely Dubai, with numerous skyscrapers illuminated. A semi-transparent dark blue rectangular overlay is positioned in the center, containing the title text in white. The city lights are reflected in the water in the foreground.

ANALYSIS OF PERFORMANCE RATIOS FOR LISTED COMPANIES

RETENTION RATIO



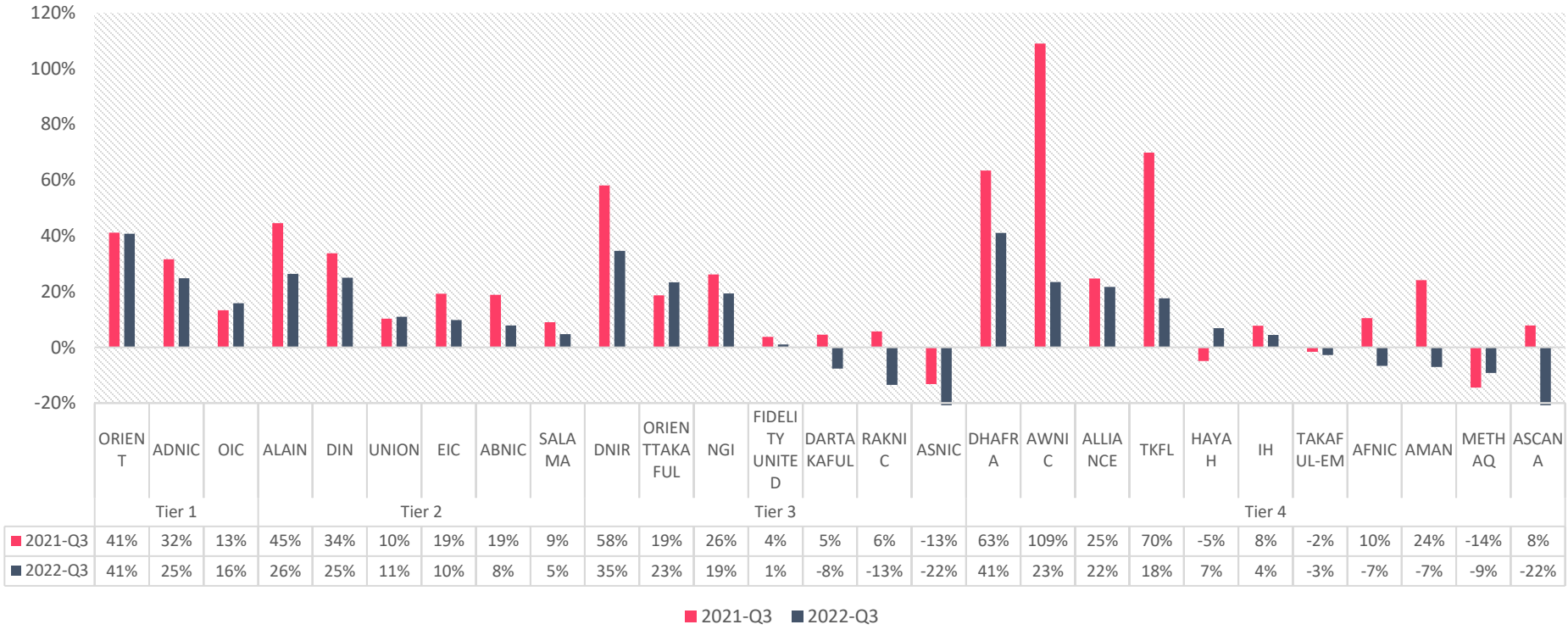
- The Retention Ratio for Q3-2022 stands at **38%** for the listed companies in the UAE as compared to **40%** for Q3-2021.

HIGHEST 3	LOWEST 3
METHAQ - 89%	DHAFRA - 23%
TAKAFUL-EM - 78%	ALAIN - 18%
HAYAH - 75%	SICO - 11%

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.



NET PROFIT MARGIN



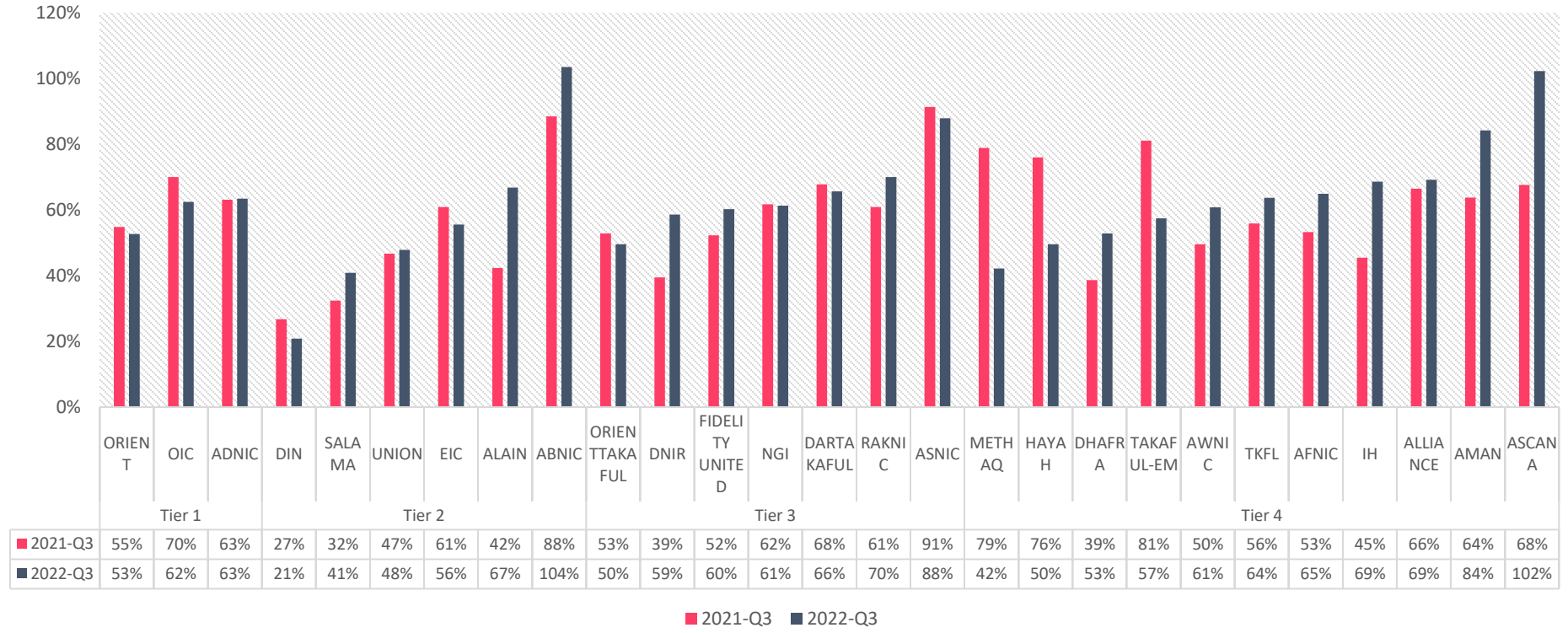
- The Net Profit Margin for Q3-2022 stands at **15%** for the listed companies in the UAE as compared to **22%** for Q3-2021.
- SICO has observed an exorbitant profit margin of **5894%** for Q3-2022. In Q3-2021, the profit margin stood at **144%**. This abnormal profit margin in Q3-2022 is due to high investment income, but small insurance business earned by the Company for Q3-2022, as per the financials. This has contribution of **0.31%** in the net profit margin calculation for overall industry.

<p>TOP 3</p> <p>ORIENT - 41%</p> <p>DHAFRA - 41%</p> <p>DNIR - 35%</p>	<p>BOTTOM 3</p> <p>RAKNIC - (13%)</p> <p>ASNIC - (22%)</p> <p>ASCANA - (22%)</p>
---	---

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.



LOSS RATIO

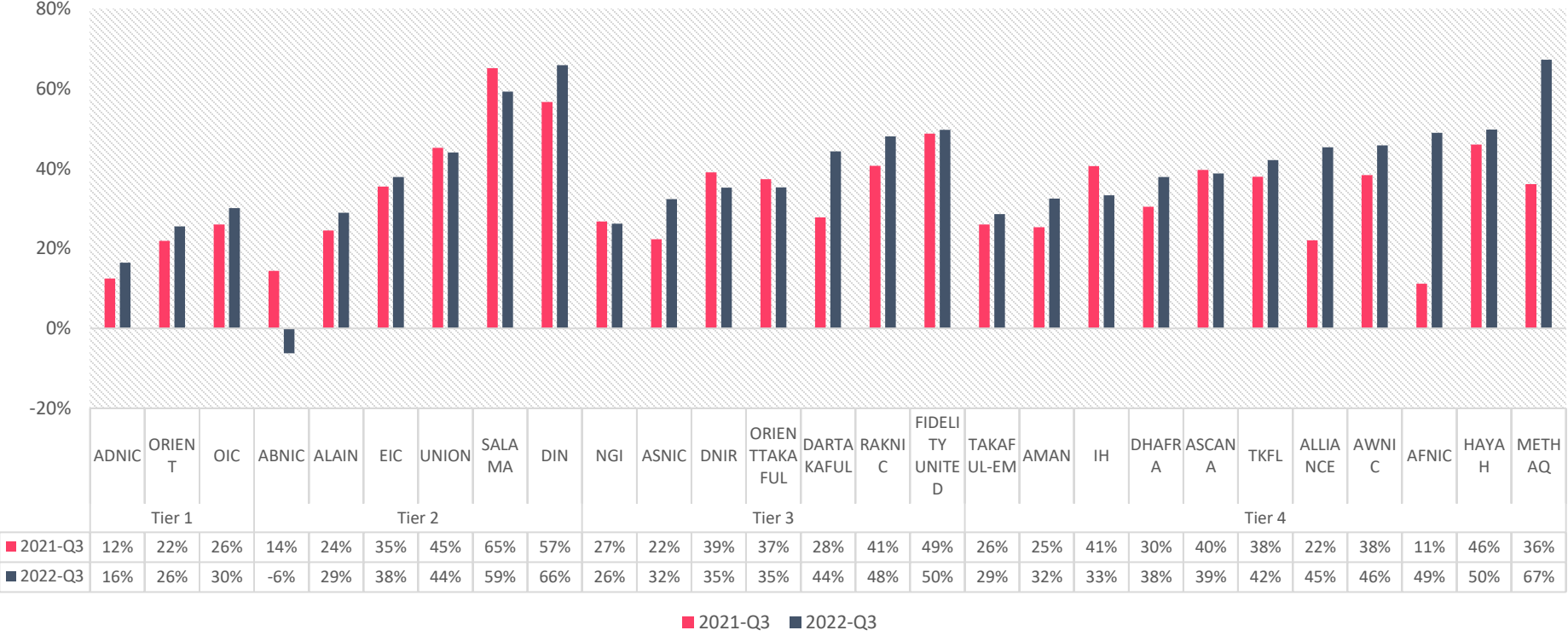


- The Loss Ratio for Q3-2022 and Q3-2021 remain the same at 60% for the listed companies in the UAE. SICO holds the highest Loss Ratio at 394% in comparison to 32% in Q3-2021 (not shown in the graph above).

<p>LOWEST 3</p> <p>METHAQ - 42%</p> <p>SALAMA - 41%</p> <p>DIN - 21%</p>	<p>HIGHEST 3</p> <p>SICO - 394%</p> <p>ABNIC - 104%</p> <p>ASCANA - 102%</p>
---	---

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.

EXPENSE RATIO



- The Expense Ratio for Q3-2022 stands at **34%** for the listed companies in the UAE as compared to **29%** for Q3-2021.
- ABNIC has high commissions earned, hence, its expense ratio is negative.
- SICO is excluded from the graph above due to exorbitant values.

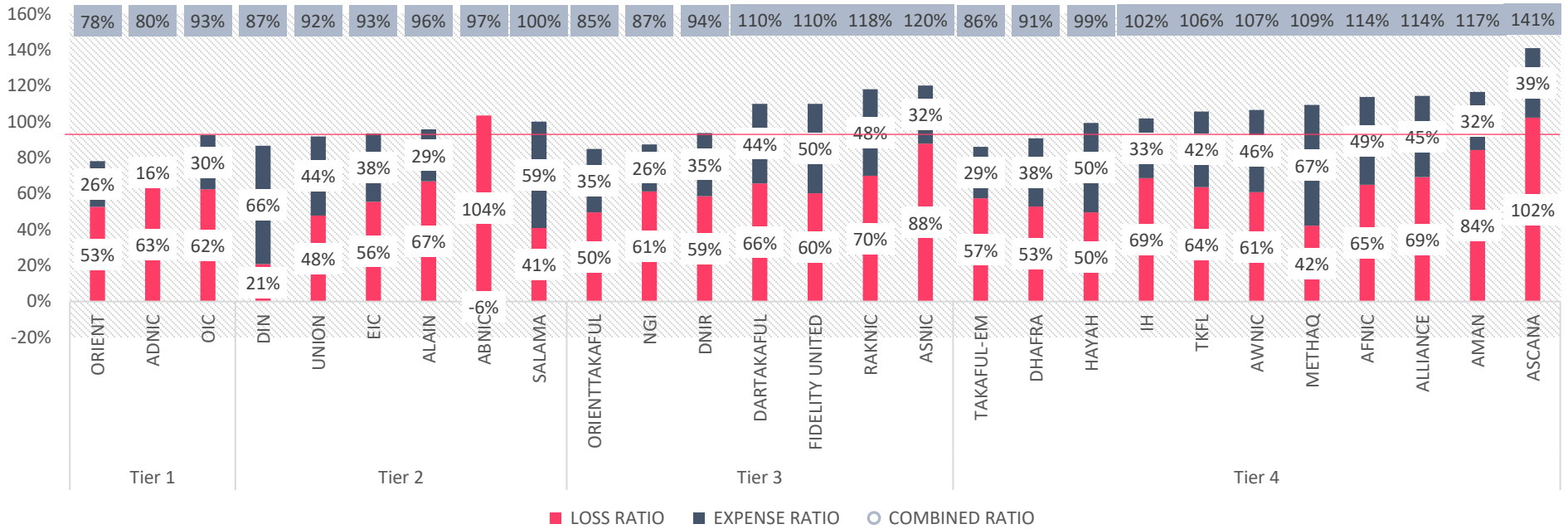
<p>LOWEST 3</p> <p>ORIENT - 26%</p> <p>ADNIC - (16%)</p> <p>ABNIC - (6%)</p>	<p>HIGHEST 3</p> <p>METHAQ - 67%</p> <p>DIN - 66%</p> <p>SALAMA - 59%</p>
---	--

*WATANIA is excluded from the chart above due to its seizure of operations as a result of merger.



COMBINED RATIO

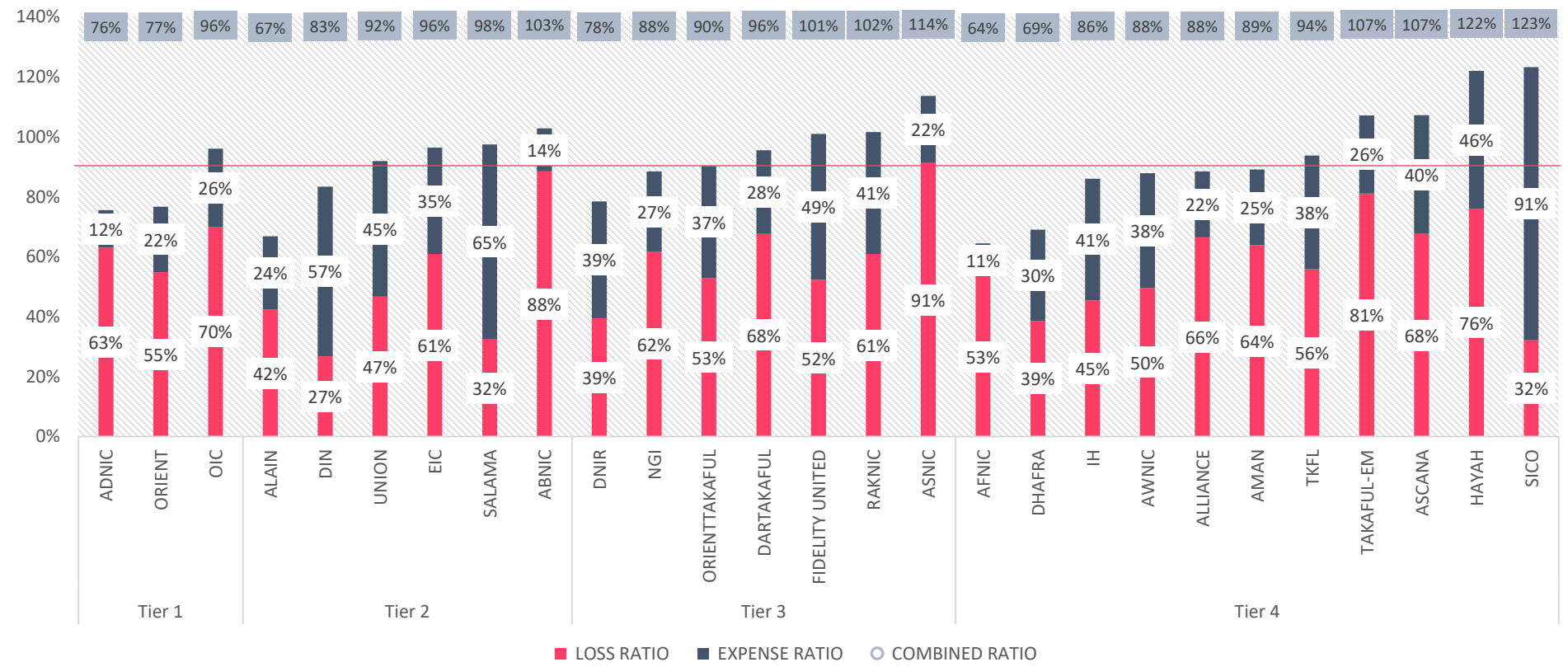
COMBINED RATIO AS AT 2022-Q3



- The Combined Ratio for Q3-2022 stands at **94%** for the listed companies in the UAE.
- SICO is excluded from the graph above due to exorbitant values.

LOWEST 3	HIGHEST 3
ORIENTTAKAFUL - 85%	ASCANA - 141%
ADNIC - 80%	ASNIC - 120%
ORIENT - 78%	RAKNIC - 118%

COMBINED RATIO AS AT 2021-Q3



- The Combined Ratio for Q3-2021 stands at **90%** for the listed companies in the UAE.
- WATANIA is not included in the graph above due to its merger. Its Loss Ratio held to **62%** in Q3-2021 and its Expense Ratio was **38%**, forming a Combined Ratio of **100%**

LOWEST 3	HIGHEST 3
DHAFRA - 69%	SICO - 123%
ALAIN - 67%	HAYAH - 122%
AFNIC - 64%	ASNIC - 114%

LIMITATIONS & DISCLAIMER

1. The data used in the preparation of this report has been taken from financial reports of listed companies available on Abu Dhabi Security Exchange (ADX) and Dubai Financial Market (DFM).
2. General reliance has been made on the financial statements and its accuracy. Results in our analysis have been derived from the same. To our best knowledge, all financials used in this report are up to date till September 30, 2022.
3. This report is not meant to be a basis for any financial decision making. DD Consulting will accept no liability or loss directly or indirectly based on the results and usage of the report published. Before making any financial decision, professional advice should be sought.
4. Although all measures have been taken to ensure that this report is accurate and error-free, chances of human error are present. If any inaccuracy is observed, please contact DD Consulting, and seek our professional advice.

LIST OF COMPANIES INCLUDED IN OUR ANALYSIS

COMPANY	COMPANY NAME	MARKET	TYPE
ALAIN	AL AIN AHLIA INSURANCE COMPANY	ADX	CONVENTIONAL
ABNIC	AL BUHAIRA NATIONAL INSURANCE COMPANY	ADX	CONVENTIONAL
ADNIC	ABU DHABI NATIONAL INSURANCE COMPANY	ADX	CONVENTIONAL
AFNIC	AL FUJAIRAH NATIONAL INSURANCE COMPANY	ADX	CONVENTIONAL
AWNIC	AL WATHBA NATIONAL INSURANCE COMPANY	ADX	CONVENTIONAL
DHAFRA	AL DHAFRA INSURANCE COMPANY	ADX	CONVENTIONAL
EIC	EMIRATES INSURANCE COMPANY	ADX	CONVENTIONAL
FIDELITY UNITED	UNITED FIDELITY INSURANCE PSC	ADX	CONVENTIONAL
HAYAH	HAYAH INSURANCE COMPANY P.J.S.C	ADX	CONVENTIONAL
IH	INSURANCE HOUSE PSC	ADX	CONVENTIONAL
METHAQ	METHAQ TAKAFUL INSURANCE COMPANY	ADX	TAKAFUL
RAKNIC	RAS AL KHAIMAH NATIONAL INSURANCE COMPANY	ADX	CONVENTIONAL
SICO	SHARJAH INSURANCE COMPANY	ADX	CONVENTIONAL
TKFL	ABU DHABI NATIONAL TAKAFUL COMPANY	ADX	TAKAFUL
UNION	UNION INSURANCE COMPANY	ADX	CONVENTIONAL
ALLIANCE	ALLIANCE INSURANCE	DFM	CONVENTIONAL
AMAN	DUBAI ISLAMIC INSURANCE AND REINSURANCE COMPANY	DFM	TAKAFUL
ASCANA	ARABIAN SCANDINAVIAN INSURANCE COMPANY	DFM	TAKAFUL
ASNIC	AL SAGR NATIONAL INSURANCE COMPANY	DFM	CONVENTIONAL
DARTAKAFUL	DAR AL TAKAFUL	DFM	TAKAFUL
DIN	DUBAI INSURANCE COMPANY	DFM	CONVENTIONAL
DNIR	DUBAI NATIONAL INSURANCE AND REINSURANCE COMPANY	DFM	CONVENTIONAL
NGI	NATIONAL GENERAL INSURANCE COMPANY	DFM	CONVENTIONAL
OIC	OMAN INSURANCE COMPANY	DFM	CONVENTIONAL
ORIENT	ORIENT INSURANCE PJSC	DFM	CONVENTIONAL
ORIENTTAKAFUL	ORIENT TAKAFUL PJSC	DFM	TAKAFUL
SALAMA	ISLAMIC ARAB INSURANCE COMPANY	DFM	TAKAFUL
TAKAFUL-EM	TAKAFUL EMARAT PSC	DFM	TAKAFUL

*Financials for ARIG were not available due it being delisted from the Abu Dhabi Securities Exchange, hence it has not been included in our analysis

*ORIENT UNB Takaful PJSC has been renamed to ORIENT Takaful PJSC, and would be referred to as ORIENTTAKAFUL

*The overall figures for Q3-2021 includes WATANIA into consideration - for completeness - as it was part of the industry until it's seizure from operating as a separate entity.

GENERAL GUIDELINES

$$Retention = \frac{Net\ Written\ Premium}{Gross\ Written\ Premium}$$

$$Net\ Profit\ Margin = \frac{Net\ Profit}{Net\ Earned\ Premium}$$

$$Loss\ Ratio = \frac{Net\ Incurred\ Claims}{Net\ Earned\ Premium}$$

$$Expense\ Ratio = \frac{Expenses + Net\ Commissions}{Net\ Earned\ Premium}$$

$$Combined\ Ratio = Loss\ Ratio + Expense\ Ratio$$



A person wearing a light blue button-down shirt is sitting at a desk. They are holding a yellow highlighter in their right hand and writing in a dark blue notebook. On the desk, there is a silver laptop with a black keyboard, a tablet displaying a website, and a small potted plant in a white pot. The background is a plain white wall. A semi-transparent dark blue overlay covers the middle part of the image, with the text 'ABOUT US' in white.

ABOUT US

WHO WE ARE

A team of experienced actuaries, with everyone pooling in their unique skills and out-of-the-box thinking to provide our clients with innovative solutions.

OUR HISTORY

Husain Feroz Ali, FSA, founded DD Consulting in 2019. With the help of two decades of experience in the insurance industry, he understood the needs of it and what hinders it from attaining desired accuracy, depth, and instantaneity. Taking help of the infrastructure and technology that is still underway of being widely utilized, he ventured to build this company to resolve those issues by delivering efficiency, innovation, and instantaneous results.

OUR VISION

To become a global actuarial consulting firm known for its highest quality standards and streamlined processes.

OUR MISSION

Our mission is to offer actuarial and analytics consulting services of the highest standards by working with our clients as collaboration partners.



OUR FOUNDER

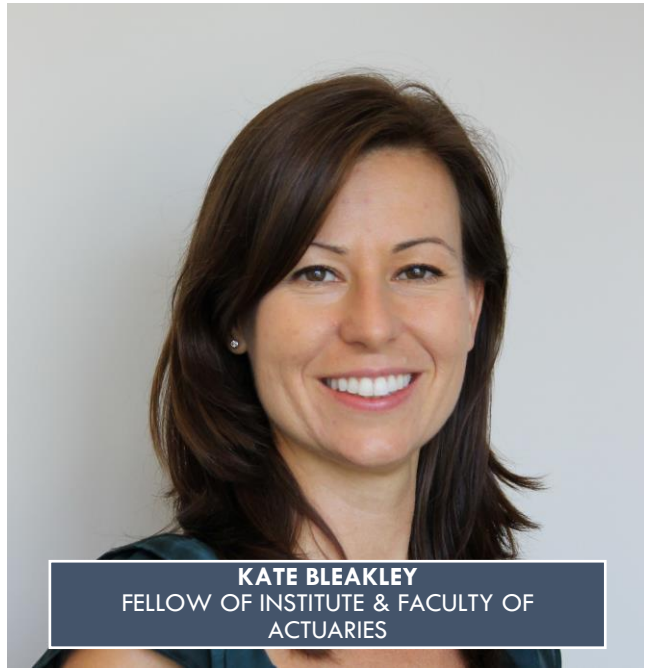


A firm believer of going beyond the norms, Husain Feroz Ali embarked on a journey of 20+ years to hone his skills and develop his name as a credible actuary to leave a positive mark in the world of insurance. Due to his strong observation and broad perspective, he was not satisfied with the gaps in the industry and confinements stemming from traditional techniques of doing business.

With an ambition to take the industry towards new and brighter direction, he formed DD Consulting to set an example for how adapting to modern and simpler processes can lead to better profitability for the clients, fulfilment of needs of their employees, while also achieving well-being for their customers.

Having worked for various companies in his past, he believes that his team's satisfaction and input is the most crucial component for obtaining desired quality results. Which is why he has designed the structure of the company to provide his team members autonomy, empowerment, flexibility, comfort to work from anywhere, as well as opportunities to grow and challenge themselves to achieve their milestones. This method has ensured that the clients are much better attended, and their requirements are fulfilled in time.

OUR BOARD COMPRISING OF SENIOR QUALIFIED ACTUARIES



Our Board comprises of senior qualified actuaries having experience of multiple countries & the motivation of exploring all the depths inherent to the profession. Their collective vertical experience sums up to more than 60 years, giving DD Consulting an edge in terms of not only greater wisdom but also constant desire to be innovative. DD Consulting celebrates its team’s diverse set of personalities as well as their individuality, ensuring that every matter is seen through multiple perspective before being delivered to its clients.

MANAGEMENT TEAM



RAHUL KALANI
MANAGER



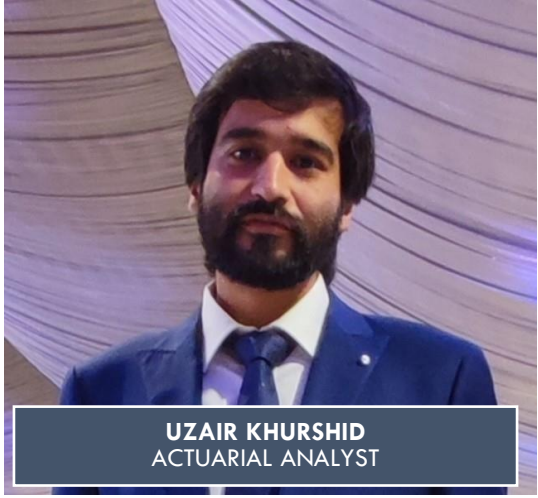
HASNAIN AZHAR
MANAGER



FAHAD AHMED
SENIOR ACTUARIAL ANALYST



BILAL AHMED
ACTUARIAL ANALYST



UZAIR KHURSHID
ACTUARIAL ANALYST

OUR SERVICES

Appointed Actuary

Peer-Review Actuary

Motor & Medial Pricing

Actuarial Staff Secondment
(Short/Long term basis)

Business Planning, Solvency
Projections & Stress Testing

Complete Eforms support

Product Pricing for Individual
Life products

Actuarial Trainings & Coaching

IFRS 17 Support





FEEDBACK

DD Consulting is pleased to present the UAE Industry Performance for Listed Companies for the first nine months of 2022. We welcome your feedback and recommendations regarding this report and look forward to hearing from you. Please reach out to us at the medium of your choice:

Email: support@digitzdata.com

Website: <https://www.digitzdata.com/>

LinkedIn: [dd-consulting-llc](#)